

The SOAR Foundation
*(A company limited by guarantee,
not having a share capital)*

Trustees' report and financial statements

Year ended 31 December 2017

Company number: 517204

Charity number: 20081607

The SOAR Foundation

(A company limited by guarantee, not having a share capital)

Trustees' report and financial statements

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Trustees and other information

| | |
|--|---|
| Trustees | Pat Cusack Liam Laffey Cliona Diggins Darren Ryan Pat Moran Niamh O'Carroll (appointed 25 September 2017) Marah Curtin (appointed 25 September 2017) Claude McManus (resigned 18 April 2018) |
| Company secretary | Goodbody Secretarial Limited |
| Registered office and principal address | The Chocolate Factory 26 Kings Inn Street Dublin 1 |
| Auditor | KPMG Chartered Accountants 1 Stokes Place St. Stephen's Green Dublin 2 |
| Bankers | Bank of Ireland College Green Dublin 2 |
| Solicitors | A&L Goodbody Solicitors IFSC North Wall Quay Dublin 1 |
| Charity number | 20081607 |
| Company number | 517204 |

The SOAR Foundation

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Trustees' annual report

The trustees present their trustees' annual report, combining the directors' report and trustees' report, and the audited financial statements for the year ended 31 December 2017.

The charitable company is a registered charity and hence the report and results are presented in a form which complies with the requirements of the Companies Act 2014 and, although not obliged to comply with the Statement of Recommended Practice Charities SORP (effective January 2015) in accordance with FRS 102, the organisation has implemented its recommendations where relevant in these financial statements.

Principal activities

The objectives and activities of the Charity are detailed below.

The Soar Foundation ('Soar' or 'the Foundation' or 'the Charity') was founded in December 2011 by Tony Griffin and Karl Swan. Soar was incorporated on 4 September 2012. For full details of Soar's history please see <http://www.soar.ie>.

The charitable company is limited by guarantee not having a share capital.

Trustees

The trustees who served throughout the year, except as noted, were as follows:

Pat Cusack
Liam Laffey
Cliona Diggins
Claude McManus (resigned 18 April 2018)
Darren Ryan
Pat Moran
Niamh O'Carroll (appointed 25 September 2017)
Marah Curtin (appointed 25 September 2017)

In accordance with the Constitution, the trustees retire by rotation and, being eligible, offer themselves for re-election.

Future developments

In 2018, we wish to build on the progress made towards a sustainable funding model. Soar's leadership team and board of directors are focused on growing and diversifying our income base.

Funds raised will be directed towards operational and program costs and investment in Soar team development to meet the demand for our work and the evolution and development of new programs, such as male and female (or those identifying as male or female) specific programs. Along with meeting program and operational costs, Soar will endeavour to attract significant investment which will fuel our sustainable growth over a 5 year period.

The Soar team have re-evaluated the funding strategy since year end and have explored new avenues of funding. Initiatives are underway and the team are confident that sufficient funding has been secured to meet the strategic initiatives for 2018.

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Trustees' annual report *(continued)*

Funding

The organisation is still in a developmental stage and like all non-profit organisations of a similar scale and at a similar stage of development, the establishment of a sustainable multi-year funding model is both challenging and a key business priority. Soar has managed to adequately fund all of its activities to date. As our growth agenda has developed over the past few years, we have been increasingly successful in attracting key strategic donors and partners. The Board continues to monitor cash flow and in particular the Board and management team have kept non-discretionary spend at a minimum while investing in our team and our core programme delivery.

Having considered the cash requirements of the organisation for the remainder of 2017 and 2018, the board is confident that Soar will be able to secure sufficient funds to grow further and to meet all of our financial obligations as they fall due. To this end we will focus our efforts on gaining government funding support in 2018. Accordingly, we believe that the preparation of these financial statements on a going concern basis is appropriate.

Objectives and activities

The objectives of the Charity are to:

- Provide high quality programmes that equip young people in Ireland with the necessary life skills to achieve their full potential;
- Develop strategic alliances that provide opportunities for young people to put in practice critical life skills;
- Contribute in collaboration with other youth organisations to a supportive environment for young people's wellbeing;
- Develop an outcomes focused monitoring and evaluation (M&E) framework, firmly based on research and evidence, to ensure high quality programmes and positive impacts;
- Develop Soar to become the most effective organisation, focused on prevention and early intervention, in the youth sector in Ireland; and
- Ensure a diversity of sustainable income streams and ensure Soar's continued financial stability.

Achievements and performance

During the year, the Charity achieved numerous objectives, including the following:

- The demand for Soar programs remains high, with 4,373 young people reached all over Ireland in 2017;
- The quality of the work we do with young people and the high standards maintained within the organisation ensured we retained existing reputable Irish based corporate partners such as, Ecclesiastical Insurance, Stelfox, Microsoft, A&L Goodbody, KPMG and Davy Stockbrokers;
- Soar launched "Stripped", Soar's young women empowerment program;
- Soar has also aligned with successful and reputable organisations in 2017 such as The One Foundation, AIB and The Ireland Funds all providing financial assistance to Soar;
- 40 young people received world class training to become the next generation of Soar facilitators;
- Soar's full time operational and facilitation team grows to 12 in line with our measured and sustainable development;
- Soar creates our 3 year strategic plan to sustainably guide the organisation into 2020; and
- Soar continues to implement highly professional internal procedures around income generation and financial management.

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Trustees' annual report *(continued)*

Financial review

2017 was a year where we focused on building the capacity to increase scale and impact of our programs in 2018, while being cognisant of maintaining our quality model. This managed growth came with a slight increase in expenditure on the previous year. This growth is in line with Soar's plans to grow from a start-up organisation, to one having real impact on a larger scale.

We continue to be a lean organisation, availing of paid and pro bono expertise from individuals highly experienced in working with young people as well as an institutional and organisational knowledge in the legal, financial, strategic planning, governance, communications and income generation areas to ensure that Soar was organisationally sustainable in 2017 and into future periods.

In the year to 31 December 2017 Soar was highly successful in a number of endeavours, enabling it to expand its operations and develop a robust and sustainable model. Soar generated income to the value of €564,838 (2016: €591,195). This level of income generation constituted a successful year of fund generation for a small but dynamic team.

Progress was made in adding new corporate partners and new private donors and developing a pipeline of future private funders. Public awareness of Soar has led to increased opportunities which we hope to cultivate into the future. Fees earned from schools also increased as the number of schools receiving the program increased. One of the more satisfying elements of the financial year was remaining financially healthy despite the significant investment in building a crew of facilitators and operational team to deliver our objectives and meet the demand for our work. Soar has taken big strides in 2017, but all the time considering the financial and organisational sustainability of the organisation.

Structure, governance and management

Soar is a company limited by guarantee with no share capital and was granted charitable status in December 2012. Soar is guided by a Board of Trustees who have spent the past number of years investing time and resources in developing a board that fulfils the high performance model criteria. Soar is guided by a CEO (Tony Griffin) who is supported by a leadership and operations team.

Accounting records

To ensure that adequate accounting records are kept in accordance with Sections 281 to 285 of the Companies Act 2014, the trustees have employed appropriately qualified accounting personnel and have maintained appropriate computerised accounting systems. The accounting records are located at the company's office at The Chocolate Factory, 26 Kings Inn Street, Dublin 1.

Risk statement

The primary challenge that we envisage in 2018 is the ability of the foundation to manage growth and demand – i.e. scaling our impact while attracting new investment. With the same team we aim to do more. This will challenge our organisational capacity but we are confident the improvements to role definition and led by our strategic plan our goals are achievable. A disciplined approach and funding model will be vital for Soar in maintaining its long term sustainability.

The SOAR Foundation

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Trustees' annual report *(continued)*

Public benefit test

The clearly identifiable benefits of the Charity in line with our aims are:

- Young people obtaining increased personal and social wellbeing, becoming equipped to be an active citizen and realising the courage to try and achieve their full potential;
- Decreased burden on State budget relating to a range of social problems e.g. crime, mental ill health, family breakdown, drug abuse and obesity;
- Increased social capital; and
- Increased entrepreneurship, innovation and national economic performance.

Internal controls

In recognition of its responsibilities for the Charity's system of internal control, the Board of Trustees has established control systems that aim, in part, to provide reasonable but not absolute assurances against material misstatement or loss. The controls in place include:

- A highly experienced and motivated executive management team overseen by an Advisory Board;
- Strict vetting of all staff working within the organisation, particularly those working directly with young people, and overseen by the Child Safety Advisory Committee; and
- Financial controls and procedures for the receipt and recording of donations received, together with strong policies around associated expenditure.

Political donations

There were no political donations made during the year that would require disclosure under the Electoral Act, 1997.

Post balance sheet events

There have been no significant events affecting the Charity since the year end.

Reserves policies and going concern

The Board of Trustees ensure that reserves are maintained at a level which ensures that Soar can continue to meet its obligations, including those to third parties. The calculation of the required level of reserves is an integral part of the Charity's budgeting and forecasting.

The Board of Trustees is of the opinion that The Soar Foundation has adequate resources to continue its operations for the foreseeable future. Projected running costs for the forthcoming 12 months are fully met by the funding strategy in place, which has been approved by the Board of Trustees. Current funding is in line with forecasts.

The SOAR Foundation


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Trustees' annual report *(continued)*

Auditor

During the year KPMG, Chartered Accountants were appointed as auditor, and in accordance with Section 383 (2) of the Companies Act 2014, will continue in office.

On behalf of the board



Pat Cusack
Trustee



Darren Ryan
Trustee

17 September 2018

The SOAR Foundation

(A company limited by guarantee, not having a share capital)

Statement of trustees' responsibilities in respect of the trustees' report and the financial statements

The trustees are responsible for preparing the trustees' report and the financial statements in accordance with applicable law and regulations.

Company law requires the trustees to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*.

Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the Charity and of its profit or loss for that year. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Charity or to cease operations, or have no realistic alternative but to do so.

The trustees are responsible for keeping adequate accounting records which disclose with reasonable accuracy at any time the assets, liabilities, financial position and profit or loss of the Charity and enable them to ensure that the financial statements comply with the Companies Act 2014. They are responsible for such internal controls as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Charity and to prevent and detect fraud and other irregularities. The trustees are also responsible for preparing a trustees' report that complies with the requirements of the Companies Act 2014.

On behalf of the board



Pat Cusack
Trustee



Darren Ryan
Trustee



KPMG
Audit
1 Stokes Place
St. Stephen's Green
Dublin 2
D02 DE03
Ireland

Independent auditor's report to the trustees of The SOAR Foundation

1 Report on the audit of the financial statements

Opinion

We have audited the financial statements of The SOAR Foundation ('the Charity') for the year ended 31 December 2017 set out on pages 11 to 21, which comprise the statement of financial activities, the balance sheet, the cash flow statement and related notes, including the summary of significant accounting policies set out in note 1. The financial reporting framework that has been applied in their preparation is Irish Law and FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*.

In our opinion, the accompanying financial statements:

- give a true and fair view of the assets, liabilities and financial position of the Charity as at 31 December 2017 and of its deficit for the year then ended;
- have been properly prepared in accordance with FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- have been properly prepared in accordance with the requirements of the Companies Act 2014.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Charity in accordance with ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We have nothing to report on going concern

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

Other information

The trustees are responsible for the other information presented in the Annual Report together with the financial statements. The other information comprises the information included in the trustees' report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except as explicitly stated below, any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work we have not identified material misstatements in the other information.



Independent auditor's report to the trustees of The SOAR Foundation *(continued)*

1 Report on the audit of the financial statements *(continued)*

Other information (continued)

Based solely on our work on the other information;

- we have not identified material misstatements in the trustees' report;
- in our opinion, the information given in the trustees' report is consistent with the financial statements;
- in our opinion, the trustees' report has been prepared in accordance with the Companies Act 2014.

Opinions on other matters prescribed by the Companies Act 2014

We have obtained all the information and explanations which we consider necessary for the purposes of our audit.

In our opinion the accounting records of the Charity were sufficient to permit the financial statements to be readily and properly audited and the financial statements are in agreement with the accounting records.

Matters on which we are required to report by exception

The Companies Act 2014 requires us to report to you if, in our opinion, the disclosures of trustees' remuneration and transactions required by Sections 305 to 312 of the Act are not made. We have nothing to report in this regard.

2 Respective responsibilities and restrictions on use

Responsibilities of trustees for the financial statements

As explained more fully in the trustees' responsibilities statement set out on page 7, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the Charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Charity or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A fuller description of our responsibilities is provided on IAASA's website at https://www.iaasa.ie/getmedia/b2389013-1cf6-458b-9b8f-a98202dc9c3a/Description_of_auditors_responsibilities_for_audit.pdf



Independent auditor's report to the trustees of The SOAR Foundation *(continued)*

2 Respective responsibilities and restrictions on use *(continued)*

The purpose of our audit work and to whom we owe our responsibilities

Our report is made solely to the Charity's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the Charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Charity and the Charity's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Ryan McCarthy

for and on behalf of
KPMG

Chartered Accountants, Statutory Audit Firm

1 Stokes Place

St. Stephen's Green

Dublin 2

17 September 2018

The SOAR Foundation

(A company limited by guarantee, not having a share capital)

Statement of financial activities

(Incorporating an income and expenditure account)
for the year ended 31 December 2017

| | Note | Unrestricted funds 2017 € | Restricted funds 2017 € | Total 2017 € | Total 2016 € |
|--|------|------------------------------------|----------------------------------|--------------------|--------------------|
| Incoming resources | | | | | |
| Generated funds: | | | | | |
| Activities for generating funds | | | | | |
| Donations and gifts | 15 | 520,329 | - | 520,329 | 484,390 |
| Fundraising events | | 7,455 | - | 7,455 | 56,015 |
| Trading income – school programmes | | 37,054 | - | 37,054 | 50,790 |
| | | <hr/> | | <hr/> | <hr/> |
| Total incoming resources | | 564,838 | - | 564,838 | 591,195 |
| | | <hr/> | | <hr/> | <hr/> |
| Resources expended | | | | | |
| Consultancy costs | | (6,765) | - | (6,765) | (4,575) |
| Fund generation staff | | (56,250) | - | (56,250) | (55,519) |
| Fund generation other | | - | - | - | (25,120) |
| | | <hr/> | | <hr/> | <hr/> |
| | | (63,015) | - | (63,015) | (85,214) |
| | | <hr/> | | <hr/> | <hr/> |
| Net incoming resources available for charitable application | | 501,823 | - | 501,823 | 505,981 |
| | | <hr/> | | <hr/> | <hr/> |
| Resources expended on charitable activities | | | | | |
| Programme costs | | (357,778) | - | (357,778) | (295,467) |
| Other operating expenses | | (189,553) | - | (189,553) | (138,831) |
| Research and impact | | (43,000) | - | (43,000) | (17,159) |
| Events | | (24,952) | - | (24,952) | (49,589) |
| | | <hr/> | | <hr/> | <hr/> |
| | 3 | (615,283) | - | (615,283) | (501,046) |
| | | <hr/> | | <hr/> | <hr/> |
| Total resources expended | | (678,298) | - | (678,298) | (586,260) |
| | | <hr/> | | <hr/> | <hr/> |
| (Deficit)/surplus for the year | | (113,460) | - | (113,460) | 4,935 |
| | | <hr/> | | <hr/> | <hr/> |

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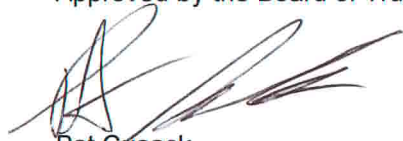
Statement of financial activities (continued)

(Incorporating an income and expenditure account)

for the year ended 31 December 2017

| Note | Unrestricted funds 2017 € | Restricted funds 2017 € | Total 2017 € | Total 2016 € |
|--|------------------------------------|----------------------------------|--------------------|--------------------|
| Net movement in funds for the year | (113,460) | - | (113,460) | 4,935 |
| Reconciliation of funds | | | | |
| Balances brought forward at beginning of year | 70,138 | 2,103 | 72,241 | 67,306 |
| Balances carried forward at end of year | (43,322) | 2,103 | (41,219) | 72,241 |

Approved by the Board of Trustees on ¹⁷~~16~~ September 2018 and signed on its behalf by:


Pat Cusack
Trustee


Darren Ryan
Trustee

The notes on pages 15 to 21 form part of the financial statements

The SOAR Foundation

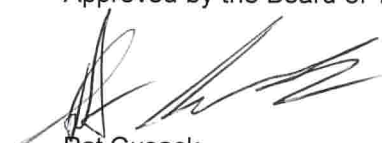
(A company limited by guarantee, not having a share capital)

Balance sheet

as at 31 December 2017

| | Note | 2017 € | 2016 € |
|---|------|------------------|-----------|
| Fixed assets | | | |
| Tangible assets | 5 | 5,571 | 5,683 |
| Current assets | | | |
| Debtors | 6 | 120,621 | 31,089 |
| Cash and cash equivalents | 13 | 48,259 | 57,516 |
| | | 168,880 | 88,605 |
| Creditors: amounts falling due within one year | 7 | (215,670) | (22,047) |
| Net current (liabilities)/assets | | (46,790) | 66,558 |
| Net (liabilities)/assets | | (41,219) | 72,241 |
| Funds | | | |
| Restricted funds | 8 | 2,103 | 2,103 |
| Unrestricted funds | 8 | (43,322) | 70,138 |
| Total funds | 8 | (41,219) | 72,241 |

Approved by the Board of Trustees on ¹⁷~~XX~~ September 2018 and signed on its behalf by:


Pat Cusack
Trustee


Darren Ryan
Trustee

The notes on pages 15 to 21 form part of the financial statements

The SOAR Foundation

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Cash flow statement

for the year ended 31 December 2017

| | Note | 2017 € | 2016 € |
|--|------|------------------|-------------|
| Cash flows from operating activities | | | |
| Net movement in funds | | (113,460) | 4,935 |
| <i>Adjustments for:</i> | | | |
| Depreciation | | 3,022 | 2,110 |
| | | <hr/> | <hr/> |
| | | (110,438) | 7,045 |
| Increase in debtors | | (89,532) | (19,495) |
| Increase/(decrease) in creditors | | 193,623 | (5,576) |
| | | <hr/> | <hr/> |
| Net cash from operating activities | | (6,347) | (18,026) |
| | | <hr/> | <hr/> |
| Cash flows from investing activities | | | |
| Payments to acquire tangible assets | | (2,910) | (4,401) |
| | | <hr/> | <hr/> |
| Net decrease in cash and cash equivalents | | (9,257) | (22,427) |
| Cash and cash equivalents at 1 January | | 57,516 | 79,943 |
| | | <hr/> | <hr/> |
| Cash and cash equivalents at 31 December | 13 | 48,259 | 57,516 |
| | | <hr/> <hr/> | <hr/> <hr/> |

The notes on pages 15 to 21 form part of the financial statements

The SOAR Foundation

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Notes

forming part of the financial statements

1 Accounting policies

Basis of preparation

These financial statements were prepared in accordance with Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* ("FRS 102") [and the Statement of Recommended Practice [state title of SORP] (the SORP)]. [There have been no material departures from the Standards.] The presentation currency of these financial statements is Euro.

The financial statements have been prepared in accordance with the Statement of Recommended Practice Charities SORP (effective January 2015) in accordance with Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* ("FRS 102") and with generally accepted accounting principles in Ireland and Irish statute comprising the Companies Act 2014. They comply with the financial reporting standards of the Accounting Standards Board, as promulgated by Chartered Accountants Ireland. The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the charitable company's financial statements.

Incoming resources

Voluntary income and donations are accounted for as received by the Charity. The income from fund raising ventures is shown gross, with the associated costs included in fundraising costs.

Where the Charity receives grants to further its charitable objectives these grants are recognised when the Charity has entitlement to the resource with the timing of the expenditure being within the discretion of the Charity. Such resources are only deferred where the donor imposes specific conditions that specify the time period in which the expenditure of the resources can take place.

No permanent endowments have been received in the year, but these are dealt with through the statement of financial activities when received.

The value of voluntary work is not included in the financial statements.

Restricted funds

Donations, bequests or incoming resources for which the donor has earmarked for a specific purpose are treated as restricted funds. These funds may be income only (where the capital must be retained) or income and capital (where the donation and the income therefrom may be utilised).

Unrestricted funds

Funds which are expendable at the discretion of the trustees in the furtherance of the objects of the Charity are classified as unrestricted funds.

Resources expended

Cost of generating funds

These are the costs which are associated with generating incoming resources from all sources other than from undertaking charitable activities. This includes costs of generating voluntary income and costs relating to fundraising.

Charitable activities

Costs associated with running the school workshops including travel and subsistence are included within charitable activities. Associated support and partner development costs are allocated on a total cost basis and exclude fundraising and governance costs.

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Notes (continued)

1 Accounting policies

Resources expended (continued)

Governance costs

These are the costs associated with the governance arrangements of the Charity as opposed to those costs associated with fundraising or charitable activities. Governance costs include audit costs and costs associated with constitutional or statutory requirements, for example the costs associated with trustee meetings, preparing the statutory accounts and associated staff time.

Cost allocation

Where possible, costs have been allocated directly to the activity to which they relate. However, there are also shared support costs that enable the Charity's charitable, income generating and administrative activities to be undertaken. These costs have been allocated to the Charity's activities using staff time as the primary cost driver.

Trade and other debtors/creditors

Trade and other debtors are recognised initially at transaction price plus attributable transaction costs. Trade and other creditors are recognised initially at transaction price less attributable transaction costs. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses in the case of trade debtors. If the arrangement constitutes a financing transaction, for example if payment is deferred beyond normal business terms, then it is measured at the present value of future payments discounted at a market rate of interest for a similar debt instrument.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Charity's cash management are included as a component of cash and cash equivalents for the purpose only of the cash flow statement.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or at valuation, less accumulated depreciation. The charge to depreciation is calculated to write off the original cost or valuation of tangible fixed assets, less their estimated residual value, over their expected useful lives as follows:

- IT 3 years
- Fixtures, fittings and equipment 5 years

Taxation

The Charity is exempt from corporation tax as all of its income is charitable and is applied for charitable purposes.

| | | |
|--|--------------|-------------|
| 2 Net incoming resources | 2017 | 2016 |
| | € | € |
| Net incoming resources are stated after charging: | | |
| Depreciation of tangible assets | 3,022 | 2,110 |
| | ===== | ===== |

The SOAR Foundation

(A company limited by guarantee, not having a share capital)

Notes (continued)

3 Analysis of resources expended

| | Programme costs 2017 € | Other operating expenses 2017 € | Research and impact 2017 € | Events 2017 € | Total 2017 € | Total 2016 € |
|---------------------------------------|------------------------------|---|-------------------------------------|---------------------|--------------------|--------------------|
| Other costs | | | | | | |
| Operations and administration salary | - | 133,813 | - | - | 133,813 | 101,313 |
| Programme salary allocation | 311,602 | - | - | - | 311,602 | 269,138 |
| Other programme costs | 46,176 | - | - | - | 46,176 | 26,329 |
| Marketing salary | - | - | - | 21,018 | 21,018 | 33,758 |
| Events other | - | - | - | - | - | 15,831 |
| Research salary allocation | - | - | 43,000 | - | 43,000 | 15,000 |
| Property costs | - | 18,289 | - | - | 18,289 | 12,430 |
| Other operating costs | - | 18,890 | - | - | 18,890 | 9,971 |
| Events and conferences | - | - | - | 3,934 | 3,934 | - |
| Light and heat/telephone | - | 11,329 | - | - | 11,329 | 13,007 |
| Research and impact other | - | - | - | - | - | 2,159 |
| Depreciation on tangible fixed assets | - | 3,022 | - | - | 3,022 | 2,110 |
| Bad debts | - | 4,210 | - | - | 4,210 | - |
| Total | 357,778 | 189,553 | 43,000 | 24,952 | 615,283 | 501,046 |

The SOAR Foundation

(A company limited by guarantee, not having a share capital)

Notes (continued)

4 Employees and remuneration

2017
€

2016
€

The staff costs comprise:

| | | |
|--------------------|----------------|---------|
| Wages and salaries | 546,671 | 474,728 |
|--------------------|----------------|---------|

The average number of employees for the year was 16 (2016: 12).

5 Tangible fixed assets

IT
€

Fixtures,
fittings and
equipment
€

Total
€

Cost

| | | | |
|-------------------|--------|-------|--------|
| At 1 January 2017 | 10,466 | 1,376 | 11,842 |
| Additions | 2,710 | 200 | 2,910 |

| | | | |
|----------------------------|---------------|--------------|---------------|
| At 31 December 2017 | 13,176 | 1,576 | 14,752 |
|----------------------------|---------------|--------------|---------------|

Depreciation

| | | | |
|---------------------|-------|-----|-------|
| At 1 January 2017 | 5,341 | 818 | 6,159 |
| Charge for the year | 2,743 | 279 | 3,022 |

| | | | |
|----------------------------|--------------|--------------|--------------|
| At 31 December 2017 | 8,084 | 1,097 | 9,181 |
|----------------------------|--------------|--------------|--------------|

Net book value

| | | | |
|----------------------------|--------------|------------|--------------|
| At 31 December 2017 | 5,092 | 479 | 5,571 |
|----------------------------|--------------|------------|--------------|

| | | | |
|---------------------|-------|-----|-------|
| At 31 December 2016 | 5,125 | 558 | 5,683 |
|---------------------|-------|-----|-------|

The SOAR Foundation

(A company limited by guarantee, not having a share capital)

Notes (continued)

5 Tangible fixed assets (continued)

| Prior year | IT € | Fixtures, fittings and equipment € | Total € |
|----------------------------|---------------|---|---------------|
| Cost | | | |
| At 1 January 2016 | 6,065 | 1,376 | 7,441 |
| Additions | 4,401 | - | 4,401 |
| | <hr/> | <hr/> | <hr/> |
| At 31 December 2016 | 10,466 | 1,376 | 11,842 |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |
| Depreciation | | | |
| At 1 January 2016 | 3,507 | 542 | 4,049 |
| Charge for the year | 1,834 | 276 | 2,110 |
| | <hr/> | <hr/> | <hr/> |
| At 31 December 2016 | 5,341 | 818 | 6,159 |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |
| Net book value | | | |
| At 31 December 2016 | 5,125 | 558 | 5,683 |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |
| At 31 December 2015 | 2,558 | 834 | 3,392 |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |

| | | |
|---|----------------|-------------|
| 6 Debtors | 2017 | 2016 |
| | € | € |
| Trade debtors | 120,621 | 31,089 |
| | <hr/> <hr/> | <hr/> <hr/> |
| 7 Creditors: amounts falling due within one year | 2017 | 2016 |
| | € | € |
| Accruals | 215,670 | 22,047 |
| | <hr/> <hr/> | <hr/> <hr/> |

The SOAR Foundation

(A company limited by guarantee, not having a share capital)

Notes (continued)

| 8 Analysis of movements on funds | Balance 1 January 2017 € | Incoming resources € | Resources expended € | Balance 31 December 2017 € |
|---|---|-------------------------------------|-------------------------------------|---|
| Restricted income | | | | |
| Restricted | 2,103 | - | - | 2,103 |
| Unrestricted income | | | | |
| Unrestricted | 70,138 | 564,838 | (678,298) | (43,322) |
| Total funds | 72,241 | 564,838 | (678,298) | (41,219) |

9 Status

The charitable company is limited by guarantee not having a share capital. The liability of the members is limited.

Every member of the Charity undertakes to contribute to the assets of the Charity in the event of its being wound up while they are members, or within one year thereafter, for the payment of the debts and liabilities of the Charity contracted before they ceased to be members, and the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributors among themselves, such amount as may be required, not exceeding €1.

10 Capital commitments

The Charity had no material capital commitments at the year ended 31 December 2017.

Other commitments

The Charity runs regular, high quality programmes aimed at young people throughout primary and secondary schools and other forums all over Ireland. The cost associated with programmes committed to at 31 December 2017 and scheduled to take place in 2018 amounted to approximately €8,000.

11 Contingent liabilities

The Charity had no contingent liabilities at the balance sheet date.

12 Trustees' remuneration

The trustees do not receive any remuneration for the services provided by them to the Charity.

The SOAR Foundation

(A company limited by guarantee, not having a share capital)

Notes (continued)

| 13 Cash and cash equivalents | 2017 | 2016 |
|-------------------------------------|---------------|-------------|
| | € | € |
| Cash and bank balances | 48,259 | 57,516 |

Included within cash balances above is restricted cash of €2,103 (2016: €2,103).

14 Post balance sheet events

There have been no significant events affecting the Charity since the year end.

15 Donations and gifts

The following material amounts are included within donations and gifts outlined in the statement of financial affairs:

| | 2017 | 2016 |
|-----------------------------|----------------|-------------|
| | € | € |
| The One Foundation | 250,000 | 200,000 |
| AIB | 100,000 | 75,000 |
| The Australian Ireland Fund | 35,897 | - |
| Susan Dargan | 34,824 | - |
| The Ireland Funds | - | 50,200 |
| Davy | 25,000 | 25,000 |
| Tony Kiely | - | 21,000 |
| Maurice Healy | - | 20,000 |
| Ecclesiastical Fund | - | 14,190 |
| Other donations and gifts | 74,608 | 79,000 |
| | 520,329 | 484,390 |

16 Approval of financial statements

The financial statements were approved and authorised for issue by the Board of Trustees on 17 September 2018.